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WEBB & FERGUSON,
PUBLISHERS.

THURSDAY, SEPTEMBER 3rd, 1885

For Merchants to Read.

Let our local merchant "read, mark, learn and inwardly digest" this little incident which occurred in a neighboring city the other day says the Reading Times; Entering the store of a prosperous merchant, a gentleman, a stranger in town, expressed surprise at the busy scene that greeted him. He inquired of the proprietor how it was that he was getting more than his share of business in these dull mid-summer days. The merchant replied: "I attribute this excellent business I do every summer to just two things: First I advertise bargains and keep my store before the public; second, when the public calls I satisfy it by keeping my advertised promises."

It cost me \$6,000 to learn this lesson, and it has paid me at least \$25,000. During three successive summers, during the hard years that followed 1873 I ran behind in the store on an average \$2,000 every year. I made up my mind that there was business to do and that I would do it. In the middle of the worst and dullest year that we had, when clerks were absent on their vacations and half the force in the store was idle. I started in and spent \$1,200 in advertising mid-summer bargains, remnants, old stock and so on. Within a week my store was so full of business that I had to send for every clerk who was away and I added two extra clerks. That year, instead of a loss of \$2,000 in the summer, I made \$2,500 besides what I paid for advertising. I have kept it up ever since. That was the most expensive lesson I ever learned, but it was the most remunerative. If I had to start in business again, as poor as when I started, I would make it rule to spend at least one-half of what my rent cost in advertising in home papers. I would spend it judiciously in the best and high-priced department, and the best and largest papers."—Capital.

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WASHINGTON LETTER

(From Our Regular Correspondent.)
Although the President and five members of his Cabinet are absent from the city, there is no hitch and very little friction in the work of the Departments of Government. The Assistant Secretary of State Ex-Gov. Porter is in charge of the State Department, while Mr. Bryan is spending a week at his Delaware home. The Secretary of the Treasury has left the Department for the aid of assistant Secretaries Fairchild and Coon. The able First Assistant Secretary P. M. General Mr. Stevenson has charge of the Post Office Department during the temporary absence of Mr. Villars. The War and Navy Departments are in charge of their respective Chief Clerks while Secretaries Whitney and Endicott are taking a brief rest. Secretary Lamar of the Interior Department and Attorney General Garland are the only members of the Cabinet who remain at their posts. Steeped in the suns of Arkansas and Mississippi the dog days heat of Washington has no terrors for them.

The hotel keepers of summer resorts are much given to advertising the fact that Cabinet ministers and prominent officials of all sorts are stopping at their health-giving inns, where the scenery is grand and the thermometer at 75 degrees. Attorney General Garland has been much annoyed at advertising of this sort, and when it was announced last week that he was at Rock Enon Springs he got mad and gave notice that he had not been away and did not intend to go. He tramped down to his office as early as seven in the morning and seldom leaves until 6. When he goes out he rides in a street car and lives as plainly as the lowest grade clerk in

Secretary Lamar also lives very plainly. He is occupying for the summer the house of Senator McPherson of New Jersey and he takes daily exercise in the saddle. There are three members of Congress who have houses in Washington and at present are residing here and making this city their regular home, notwithstanding their legal residences are many miles away. Mr. C. R. Breckenridge, member from Arkansas whose home is at Pige Bluff, has a house upon Capital Hill, and with his family has been there all the summer and intends to remain. Hon. John S. Barbour of Virginia, lives in Washington also, although Alexandria is his legal residence. Mr. Barbour also resides on Capitol Hill. Mr. Benjamin Butterworth, who, while Commissioner of Patents, took a house out at Le Droit Park, has had his family there ever since, and has paid little attention to his home in Cincinnati.

Mr. W. M. King, the new chief of the Seed Division at the Agricultural Department, seems to be taking hold of his work with real vigor. Mr. King was well known by Commissioner Coleman before the appointment was made, and it is said that he is peculiarly well posted on the various soils of the country and the seeds that will thrive therein. The difficulty with this Department in the past, and the reason it has been brought into disfavor is because seeds were not judiciously distributed. The Department is now sending out wheat and rye. A new kind of wheat, which Mr. King calls the Houghton farm variety, he expects a great deal from it. He thinks it is one of the best ever distributed. He is sending out a new variety of turnip seed into the South also. Four varieties of Italian wheat have recently been received at the Department, which will be distributed to the experimental stations.

The reported breach between the President and Mr. Tilden has fallen very flat. Few persons took any stock in its truth, and as was very likely the expectation of its author. Somebody else will probably take Mr. Tilden's place in a day or so as the "bitterly disappointed and indicative Democrat," and so the good work will go on until the name of every prominent Democrat shall have been dragged in. This is not very good campaign material, but it is valuable as any the Republicans can now lay their hands on.

Speaker Carlisle.

(N. Y. Union.)
We believe that Carlisle of all the men in the United States, the man upon whom we are now the most dependent for good government. Speaker Carlisle is to the Democratic party what the leader of the orchestra is to the opera. The opera house may be the best fitted for the audience; the opera the best work of all the composers; the singers and musicians unequalled, yet nevertheless, all will fail to produce the desired end without there being a proper musical director. The House of Representatives is to our form of government what the orchestra is to the opera. The Speaker is the leader; on him depends the production of the work. Wagner leading German opera becomes a success Carlisle leading a Democratic House is Wagner leading German opera; Randall leading the work has lost its purity and strength. This is the difference between these two great Democrats, therefore, we wish to see Carlisle still wield the baton. If we are to have democratic music, let Carlisle lead; if we are to have the same music with Pennsylvania variations Randall is the man. We are not in favor of mixed drinks, we take it straight a Democratic House and Carlisle as speaker in sure plain wholesome legislation to all.

Fitz-Hugh Lee.

(Harpers Weekly.)
General Fitz-Hugh Lee, who was nominated on July 29, by the Democrats of Virginia for the Governorship of that State has a conspicuous advantage over his Republican opponent. In the possession of a name which is in itself an effective campaign war cry among southern voters. He is a nephew of General Robert E. Lee, is a man of commanding figure and fine presence, and has very much of the military dash about him which would naturally be looked for in a gentleman so picturesquely christened. He was born in 1835, and after graduating from the West Point Academy in his twenty-first year was assigned to duty as a lieutenant of cavalry in Texas. He resigned his commission in the United States army in 1861, and entered the Confederate service as Lieutenant-Colonel of the First Regiment of Virginia

that it contained a chaplain, one Rev. Ball, whose fighting qualities impressed Lieutenant-Colonel Lee that, immediately upon his promotion to the command of the regiment and his assumption of the rank of Brigadier-General, he made the chaplain a major on his staff telling him that there was more need for the development of military than ecclesiastical talent in that part of the country. General Lee served throughout the war with much credit to himself. It did not happen to him to be able to take any particularly prominent part in the conflict but in his own crops he was known as a brave officer and a gallant leader. His popularity in Virginia is unquestioned. Upon his shoulders, rather than upon the shoulders of either of General Robert E. Lee's three sons, the mantle of the distinguished Confederate leader's popularity seems to have fallen. His presence at the recent inauguration of President, Cleveland was recognized by continuous cheering throughout the length of Pennsylvania Avenue. He was superbly mounted, and was one of the recognized "features," of that splendid procession. On that occasion he may be said to have taken the first step toward capturing the honor which he has just received at the hands of his fellow-citizens.

"LORENA."

The other day I heard the almost forgotten strains of "Lorena" that old song once so popular with everybody. Very few who sing it know what a web of romance is woven in its lines. Of the many melodies that have had their run in musical circles, not one has attained the popularity of "Lorena." The music has a peculiar strain, and the words are touching and full of pathos. I think the reason it keeps its place in the hearts and memory of the people is because it is a true and an actual experience of one who has "loved and lost." It is the cry of a crushed and disappointed love and makes the sympathy of all who hear it.

The author of the song was a young preacher named Webster, a student in the Columbus Academeical Collegiate Institute.

In 1850, being then 24 years old he went to Zanesville Ohio to preach the Gospel, being full of poetry and romance besides being very eloquent, he soon charmed all who sat under the sound of his voice. Among his members was a lovely young girl of 18 summers, the sister of his wealthiest member, left an orphan at an early age, she lavished a love upon him divided only by a sister with whom she made her home, a beautiful residence situated upon one of the many hills that rise by grassy slopes from the smoky little town below it was from here they "Watched the dying of the day And heard the distant church bells chime." In size she was below the medium, had deep blue eyes, light hair and was as fair as a lily. She was a sweet singer and as full of poetry and romance as the pastor. It was a case of love at first sight but their loving did not prosper well for her sister was proud and aristocratic and had higher notions of the girl's future than to sanction a marriage with a poor preacher. Being dependent upon the sister for a home and was in the habit of consulting, and being guided by her she was inclined to yield to the counsel offered, and to this decision of character she may attribute her misfortune. Had she possessed one half the will of her sister, there would have been no after regret and her life would not have been the miserable failure that it has turned out to be. Yet there are many who think "There is a destiny that shapes our lives, rough-hew it as we may." Lorena was as passive and submissive in the hands of her sister as a ball of putty, and at last one evening she told this preacher of her sister's opposition and the next day she wrote the oft quoted lines: "If we try we may forget."

Long years after that day with these cruel false words burning in his heart he pens the song destined from its birth to be the most popular one ever written. Steamboats were named "Lorena," Engines on the western Railroads were named "Lorena," fond mammas and doting papas christened the little stranger "Lorena." Often in society today you meet with young ladies bearing the pretty name "Lorena."

"Yes these were words of thine Lorena, They burn within my memory yet, They touch some tender chord Lorena, Which thrill and tremble with regret; There is a future oh thank God, Of life this is so small a part, 'Tis dust to dust beneath the sod, Up there up there 'tis heart to heart."

The effect of the separation was to crush the young man forever; no one to sympathize or urge him on to victory and to honors. He writes to a friend a few years ago, over 30 years after the occurrence that all the dark lines are not yet erased from his heart. It is said that the young lady lost her vivacity and sunny witching ways and that the beautiful blue eyes were often suffused with bitter tears of regret. One day she was an indifferent actor in a wedding planned and perfected by her ambitious sister and is now living in fronton, Ohio, the wife of a judge and her sister has long since passed over the river where 'Tis heart to heart and not dollar to dollar. Mr. Webster is a minister in Racine Wisconsin.

M. S. B.

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Lve. Richardson, Chattaroi R'y.	5:30 am
" Peach Orchard, "	5:55 am
" " " " "	7:05 am
" Catlettsburg, C. & O. R'y.	9:24 am
Arr. Lexington, "	3:00 pm
" Cincinnati, "	6:10 pm
" Louisville, "	7:00 pm

Passengers from Picketon, Prestonsburg, Paintsville, and all points up Big Sandy connect at Richardson with the Chattaroi R'y.

To the East.

Lve. Richardson, Chattaroi R'y.	12:05 pm
" Peach Orchard, "	12:27 pm
" " " " "	1:45 pm
" Catlettsburg, C. & O. R'y.	12:33 am
Arr. Charleston, "	8:25 am
" Clifton Forge, "	10:55 am
" Charlottesville, "	3:00 pm
" Richmond, "	6:30 pm
Arr. Washington, "	7:10 pm
" Baltimore, "	5:55 pm
" Philadelphia, "	3:00 am
" New York, "	6:30 am

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CHATTAROI RAILWAY

To take effect Monday, May, 11th., 1884 (Daily, except Sunday.)

SOUTHWARD.			
STATIONS.	Pass.	No. 44	No. 45
Lve. Ashland	a. m.	p. m.	a. m.
" " " " "	1:15	6:50	
" C. & O. Cros.	1:35	7:00	
" Normal	1:40	7:05	
" W. Chat. J'n	1:45	7:10	
" Catlettsburg	1:50	7:15	
" Hampton	1:55	7:20	
" Oakland	2:00	7:26	
" Savage Brnch	2:20	7:48	
" Lockwoods	2:35	7:58	
" Burgess	2:45	8:06	
" Wrights	2:58	8:15	
" Rockville	3:06	8:21	
" Curnutts	3:24	8:39	
" Catalpa	3:34	8:49	
" Fullers	3:43	8:57	
" Branham	3:48	9:02	
" Whitts	3:53	9:07	
" Louisa	4:10	9:26	
" Camp Grnd	4:17	9:31	
" Walbridge	4:31	9:45	
" Summit	4:42	9:55	
" Pecks	4:52	10:04	
" Northup	5:00	10:08	
" Tunnel	5:14	10:23	
" Ar Peach Ore	6:40	10:31	
" Forbes	6:52	10:48	
" Ar Rich'dson	6:59	10:57	

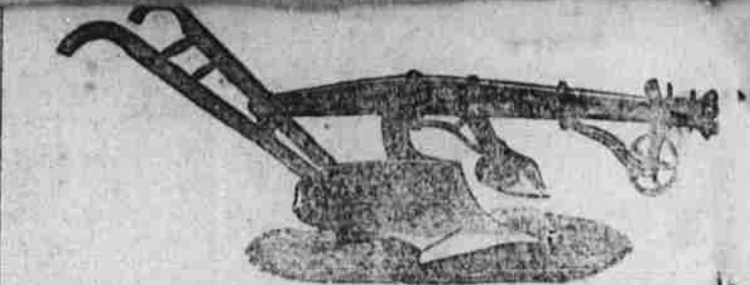
NORTHWARD.			
STATIONS.	Pass.	No. 42	No. 43
Arrive Ashland	a. m.	p. m.	p. m.
" C. & O. Cros.	9:25	4:30	
" Normal	9:27	4:12	
" W. Chat. Junc	9:30	4:06	
" Catlettsburg	8:53	4:00	
" Hampton	8:46	3:55	
" Oakland	8:40	3:50	
" Savage Brnch	8:34	3:45	
" Lockwoods	8:15	3:30	
" Burgess	7:58	3:17	
" Wrights	7:44	3:08	
" Rockville	7:33	2:58	
" Curnutts	7:26	2:50	
" Catalpa	7:07	2:35	
" Fullers	5:57	2:22	
" Branham	5:50	2:15	
" Whitts	5:44	2:10	
" Louisa	5:40	2:08	
" Camp Grnd	5:24	1:50	
" Walbridge	5:14	1:35	
" Summit	5:00	1:23	
" Pecks	4:58	1:15	
" Northup	5:34	12:58	
" Tunnel	5:15	12:40	
" Lve Peach Ore	5:00	12:10	
" Forbes	4:50	11:57	
" Lve Richardson	4:45	11:50	

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